



Unique Alternative to the Big Four®

Crowe Horwath Baltic EEIG is a regional non-profit organisation formed by members and business associates of Crowe Horwath International in Estonia, Latvia and Lithuania.

Under the core purpose of being "The Unique Alternative to the Big Four"® the member firms assist clients in achieving their goals through audit, tax and advisory services. We commit to our client's needs and satisfaction and offer local knowledge and real time solutions combined with international experience and global approach.

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The Big Four Reasons contact Crowe Horwath in Baltics

National Reputation and Global Reach

In today's world of rapid globalization and increasingly competitive markets, business leaders around the world are expressing needs we can help fulfill with our internationally recognized audit, tax, and advisory services. Crowe Horwath members leverage the comprehensive knowledge we gain through a global network to offer timely, accurate, and cost-effective services no matter where your business is located. We can help sort through the complexities for Estonian, Latvian and Lithuanian companies with operations abroad and for global companies doing business in the Baltics.

Technical Solutions Through Leadership

While some markets are shrinking, opportunities to innovate and grow are found by staying close to the source of change. Our new-product development funding and training programs allow us to continually invest in meeting the emerging needs of our markets. Our cross-functional professionals are regularly working together to hone their innovation skills, sustain new solutions, and provide value for our markets.

Industry and Service Expertise

By aligning our specialists along industry lines, we add depth and breadth of knowledge to our solutions. Industry specialization gives us a better view to success in achieving your business goals and positioning your organization for a strong competitive advantage. You can trust us for advice on your market and business challenges because of our proven reputation and track record for credibility among key industry players, including lenders and professional organizations.

Commitment to Excellence Client Service

In today's environment, having a trusted adviser is more important than ever. Our client relationship model provides the framework for delivering our highest levels of service and client satisfaction. The high expectations we set for our service delivery teams are articulated in our client service standards. We hold ourselves accountable to the standards of superior performance by monitoring our service through feedback tools to track client satisfaction, engagement value, and timely issue resolution

Relations you can count on

Why it is important to maintain proper relations between clients and professionals and provide an exceptional experience by working with us? Because people do business with people they like and trust.

At Crowe Horwath we take pride in our relationships with our clients and dedicate ourselves to understanding ways in which we can help confirm the experience we are providing in alignment with their needs and expectations. We believe it is important to strive for continuous improvement in our experience with our clients.

Our client experience strategy directs how we engage with our clients on a daily basis. We mutually set clear expectations for service delivery performance, and these guide us in providing you the insight and expertise you require.

Understanding

We have learned by working closely with our clients that there are defining attributes important to their overall experience with us. These attributes are our engagement drivers and are the starting point for meeting our clients' expectations in order to fully deliver our target client experience.

Communicating

We know that a successful project demands exceptionally responsive communication at the right time and between the right people, with the appropriate level of executive involvement.

Collaborating

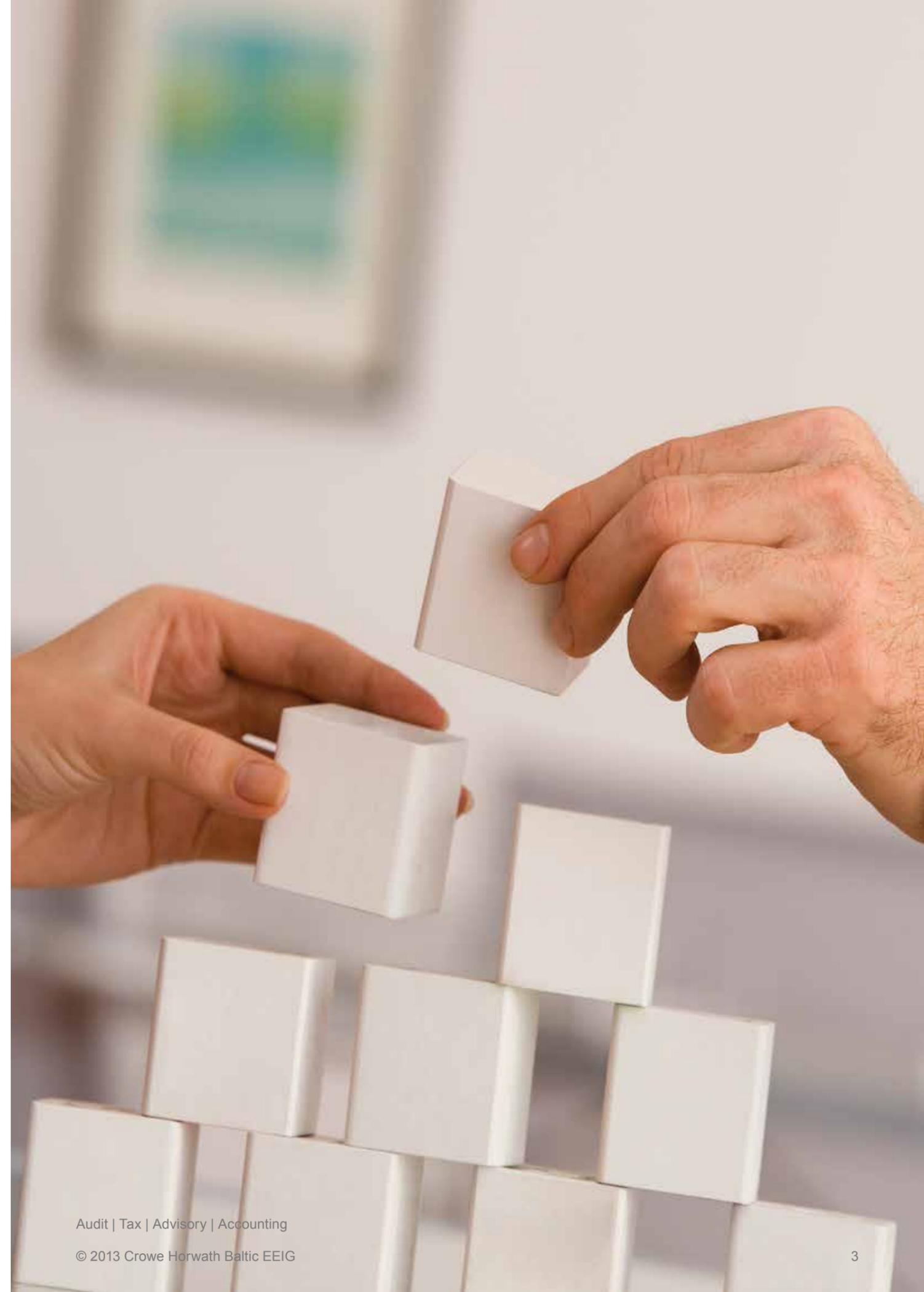
Because each client is distinct, we endeavor to get to know each personally and strive to bring the right combination of technical knowledge, industry expertise, and ideas that add value to their business.

Delivering

Our objective is to deliver what we promise – on time, on budget, and with the highest quality. The time for making decision depends on level of the staff and professional involved to the engagement. We always try to minimize unnecessary bureaucracy to make the service process time and cost effective.

Client feedback

Ultimately, each client decides whether its experience with Crowe Horwath is indeed exceptional. It is important for us to understand how our performance is being perceived by our clients and whether we are delivering real value. To help us better understand how well we meet our clients' expectations, we've developed a two-part client feedback process to enable our clients to provide us with immediate and direct feedback.





Our Services

Audit

Audit services are essential to establish credibility and build reputation - critically important assets in a global economy undermined by business scandals on multiple continents. Companies that successfully address audit issues improve the quality of their financial reporting and stand to gain credibility internationally with leading sources of capital. Given the importance of audit services, many senior executives and audit committees look to Crowe Horwath International member firms for efficient procedures, the value of their work, and personal service. Your organization stands to gain in multiple areas - reputation, insight, service, and cost - by finding experienced auditors who truly value your business.

Advisory

Many acquisitions fail to live up to expectations. The reasons range from poor deal structure, poor strategic fit, failure to identify problems with the quality of earnings, overly optimistic estimates of synergies, to lack of an integration plan. Evaluating a company in another country compounds these risks. You are dealing with a different language and cultural barriers; different business ethics, legal systems, filing regulations, and accounting principles; transfer pricing that affects taxation – and often government involvement. But international deals often provide the best growth opportunities. They can offer improved returns from economies of scale, new target markets for existing products or services, access to commodity materials, and a hedge against seasonality. Even savvy managements and private equity investors cannot know everything they should to make a deal successful, so they need an experienced international advisor.

Tax

Every day – somewhere in the world – tax regulations, rules and treaties change. Strategies that reduced taxes yesterday may not work today. New opportunities to save money could be missed – especially as you enter new markets. The talented tax staff in your organization might not have time to keep up with each nuance. Your current tax advisor may think your company is too small for personal attention – or your advisor may be too small to serve you. Successful companies consider tax implications before they make business decisions, so they do not pay more than their legal obligation. This makes international tax compliance, consulting, and structuring a crucial element in your global strategy.

Our Services

Risk

As an international business, you manage a challenging array of risks on multiple fronts: strategic, operations, compliance, and reporting. Today's stakeholders – including shareholders, customers, and employees – expect high standards. While cultures and customs vary, the language of identifying and monitoring risks is consistent in leading boardrooms and management suites throughout the world. Effective and consistent risk management gives you and your employees the confidence to focus on achieving your organization's key business objectives. Along with every risk comes opportunity. Therefore, leading organizations carefully assess and evaluate their portfolio of risks and allocate appropriate resources to identify and manage their key risks more effectively than competitors do. For such organizations, having an effective risk management function is now an essential management discipline.

Accounting

We handle various types of bookkeeping services that facilitate the smooth and successful functioning of your business. For years, we have been the accountant of choice for a large number of small to medium businesses in different parts of the world. Our accounting services help our clients keep their financial issues in order and minimize tax related risks. Our portfolio of accounting services includes:

- General ledger, sales and purchase ledgers
- Multi-currency reporting
- Consolidated accounts and group reporting (including IFRS)
- Reports to management including key performance indicators and noteworthy issues
- Project accounting
- Control account reconciliations
- Stock accounting
- VAT compliance accounting, including Intrastat
- Payroll and taxes computation
- Financial and fiscal annual, monthly and quarter reporting
- Budgetary control

Trainings

We offer our clients a wide range of educational and training programs. We focus on intra-firm seminars for client personnel and regional conferences feature business development in Eastern Europe and CIS countries. Topics include:

- Corporate and individual taxation in Eastern Europe
- Courses for accountants and auditors
- Internal control and fraud prevention
- International taxation
- Commercial and civil legislation
- Team building trainings
- Management of meetings and conferences
- Special programs based on client needs
- On-line courses
- Special events and presentations



Our People

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About Crowe Horwath International

Crowe Horwath International is ranked among the top 10 global accounting networks with more than 150 independent accounting and advisory services firms in more than 100 countries around the world. Crowe Horwath International member firms are known for their local knowledge, expertise, and experience balanced by an international reputation for the highest quality in audit, tax, advisory and risk services. They are unified through a shared commitment for impeccable quality service, highly integrated service delivery processes and a common set of core values and management philosophies that guide their decisions daily.

This unique combination of talent provides Crowe Horwath International the worldwide capabilities of a highly integrated network to deliver value to multinational clients doing business across borders.

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